



**BPSI**

# Business Protection Systems

A Unique Approach to Business  
Continuity Planning Software

Business Protector™ solutions deliver Business Continuity Planning solutions that make sure your business is always prepared to keep doing business.



**Contents**

**WHAT DIFFERENTIATES BPSI .....3**  
WE UNDERSTAND THE MARKET .....3  
PORTAL CONCEPT .....3  
SOFTWARE AS A SERVICE (SAAS) AND ENTERPRISE-WIDE DEPLOYMENT .....3  
PARTNERSHIP WITH OUR CLIENTS .....3  
*We Make Planning Easier.....3*  
*Products that are Versatile and Scalable .....4*  
MARKET DIFFERENTIATORS SNAPSHOT .....5  
**THE BUSINESS PROTECTOR™ SOFTWARE APPLICATION .....6**  
**BUSINESS PROTECTOR ENTERPRISE SOLUTIONS .....7**  
*Technology.....7*  
*Pricing .....7*  
**BUSINESS PROTECTOR .....8**  
SMALL AND MEDIUM SIZE SOLUTIONS.....8  
**OUR SOLUTION PARTNERS .....9**  
*Scalable Integrated Business Continuity/Risk Management Tools.....9*  
**IDEAL SOFTWARE FOR CORPORATE RISK MITIGATION.....10**  
*Focused Use in Corporate Compliance and Risk Management Programs.....10*  
*Business Continuity Planning Maturity Model .....10*  
*Business Protector Gateway’s Expanding Internal Control Capabilities .....11*  
*Information Assurance Enhancements and Best Practices.....11*

Business Protection Systems International, Inc. ©  
United States ● United Kingdom  
[www.businessprotection.com](http://www.businessprotection.com) ● [info@businessprotection.com](mailto:info@businessprotection.com)

## What Differentiates BPSI

### We Understand the Market

BPSI understands that business Continuity Management is different in every organization. Our Business Protector solution is a portal that has been designed to “house” the specific needs of our clients. The solution is capable of meeting the demands of the most progressive business continuity program while still being intuitive enough for a small organization to create their first business continuity or disaster recovery plan. We have been in the market for over 20 years and our history of innovation in the field of Business Continuity Planning software. Today’s Business Protector™ provides the ultimate level of flexibility and functionality while still holding on to our “keep it simple” philosophy.

### Portal Concept

Business Protector™ is a home for our clients’ information. As functionality can be turned on and off, the same portal can be used to create a complex business resilience strategy with global participation or a simple plan by a single person in a small company.

### Software As A Service (SAAS) and Enterprise-wide Deployment

Business Protector is available as a service with short contact terms and flexible user access configurations to make the solution affordable to small and medium sized enterprises (SME). Our tools are also available as a premise-based Intranet solution so that the largest programs can deploy Business Protector™ to unlimited personnel around the globe.

### Partnership with Our Clients

BPSI are your partners. If you have unique needs and have technical resources in-house to develop your unique approach, we will not stand in your way. You will have access to our technical staff and template design tools. If you are a small company looking to start a Business Continuity Program, BPSI will create a platform to meet your regulatory, stakeholder and/or supply chain objectives.



### We Make Planning Easier

Making the Business Continuity Management process as simple as possible is our prime objective for every client. Our technology allows us to develop customized templates, effective administrative and access controls, and reporting form configurations that meet the specific needs of clients of any size.

Training is a simple, cost-effective and comprehensive process; training is available online or onsite, saving time and money. We teach our clients how to create customized questionnaires, reporting forms and database modifications so they can easily perform further customizations to meet their evolving business continuity, risk management and compliance objectives.

BPSI's staff of highly skilled and experienced programmers is available to provide any custom programming our clients require (if clients prefer to outsource the customization process to us).

Business Protection Systems International, Inc. ©  
United States ● United Kingdom  
[www.businessprotection.com](http://www.businessprotection.com) ● [info@businessprotection.com](mailto:info@businessprotection.com)

We do not maintain a professional services practice, so we do not conflict with our clients' relationships with internal or contracted business continuity and risk management specialists.

BPSI recognizes that even the most sophisticated company requires a business continuity management solution that is easy to learn and use. After the initial plan creation phase, end users of Business Continuity Planning (BCP) software shift from development activities to a maintenance and testing mode.

We reduce the challenges of these usage patterns by designing our software with built-in ease of use and user guides that are concise and easy to understand. We strive to eliminate the need for end user re-training.

#### **BPSI embraces these principles in its products and services:**

- Business Continuity Planning is an essential process that must be performed and maintained at regular periods, easily and without undue complexity
- End users do not have constant contact with the procedures involved and must be given cost-effective assistance and guidance without the need for time consuming re-training
- Support for end users is designed to provide usable answers quickly to keep the process flowing - delays inhibit planning

This is why BPSI engineered an easy-to-use suite of tools with a comprehensive help system specifically for the creation and maintenance of business continuity plans. This makes the Business Protector™ product line the first choice of planning professionals.

#### **Products that are Versatile and Scalable**

The scalable Business Protector™ portal software been designed to meet the needs of every company size, budget and continuity planning experience. BPSI is recognized as the business continuity technology source that provides small companies and business continuity managers of large organizations alike with an easy to use yet comprehensive Business Continuity Management approach.

Whether the planning decision is a response to a regulatory directive, Board of Directors' mandate, contractual requirement or a compliance program, our planning tools are up to the challenge from the moment of delivery to the completion of the process.



The same Business Protector product that enables a single user to develop a contingency plan for a single location IT department is available for use by planners in a multi-business unit company to develop enterprise-wide business continuity plans. Start with a plan for a single department and develop plans for additional departments or locations. Built-in access controls to support and solidify the internal controls system. Attach important corporate directives, policies and flow charts for easy on-line reference and improved governance. Reduce exposure to business injury from unauthorized access to protected data and other assets. Chains of authority and business process approval guides are always accessible to support the internal controls program, once they become part of a business continuity plan.

Business Protection Systems International, Inc. ©  
United States ● United Kingdom  
[www.businessprotection.com](http://www.businessprotection.com) ● [info@businessprotection.com](mailto:info@businessprotection.com)

## Market Differentiators Snapshot



### **Scalability**

The scalable Business Protector Gateway planning tools are designed to meet the needs of companies of every size and budget, and every level of continuity planning experience. Hosted and self-hosted versions of Business Protector Gateway are available. Our pedigreed solution with hosted and self-hosted versions available offer flexible licensing options.

### **Ease of Use**

Through the familiar browser interface of the Business Protector Gateway application, planners have full access to on-line help to guide them in plan development and in educating recovery team members.

### **Access and Access Control**

Business Protector Gateway is totally web-based. Coordinators, managers, Planners, managers and other stakeholders have the ability to create, view, maintain, print, distribute, and report upon plans and data via their web-browser. Training and usability are simple through the conventional drop-down menus and easy to follow indexing. Access controls are comprehensive yet logical and easy to implement.

### **Simple and Effective Plan Distribution**

Business continuity plans change constantly. Business Protector Gateway keeps your Business Continuity Plans up to date. Updating information within plans is seamless because plans are associated to locations, teams and/or people.

### **Rapid Production of Plans and Reports**

Industry or Company specific plan templates, BIA's and reports which are rapidly produced in document, PDF, or on-line formats. A flexible hierarchy provides unmatched plan management capabilities.

### **Dedicated**

#### **Staff who are**

#### **Experts in Delivering BC Solutions**

BPSI cares about the full product implementation life cycle. We will be with you every step of the way. There are no off-site training classes for staff to attend. All training is done at your site, with your data, or through the convenience of live on-line training sessions.

### **Collaborative and Consistent Business Continuity Plan Management**

Real-time, company-wide access to detailed plan information enables you to facilitate collaboration between locations, planners, team members, business units, and managers. With instant access to all aspects of the business continuity program, you can collectively manage business continuity plans across your entire organization.

### **Manage Resources**

Personnel, Vendors, Hardware, Software Office Equipment, etc are all stored in easy to view via SQL data tables.

### **Attach Third Party Documents to Plans**

You can easily attach Microsoft Office™ documents, floor plans, building diagrams, org charts, reference material or any other document type to any part of your plan.

### **Robust Reports**

Business Protector Gateway offers a series of reports including audit history, recovery tasks & resources, Business Impact Analysis data and personnel contact information.

### **Automated Notification and Situation Management**

Scalable Automated Notification and Situation Management modules help our clients create an unparalleled enterprise-wide business continuity management program.

Business Protection Systems International, Inc. ©  
United States ● United Kingdom  
[www.businessprotection.com](http://www.businessprotection.com) ● [info@businessprotection.com](mailto:info@businessprotection.com)

# The Business Protector™ Software Application

## *Our Flagship Product*

Our Business Protector™ application was specifically designed to leverage the Internet's significant advantages for Risk Management and Business Continuity Planning. The Business Protector™ application is a distributed knowledge collection and management tool with on-line help available for guidance for Risk Management and/or Business Continuity education.

Whether the planning decision is a response to a regulatory directive, Board of Directors' mandate, contractual requirement or a compliance program, our planning systems are up to the challenge from the moment of delivery through the life cycle of the program. Our approach is benchmarked against best practices and regulatory requirements (such as BS25999) to ensure that we are meeting your requirements and expectations.

Through the familiar browser interface of the Business Protector™ application, planners have full access to on-line help to guide them in plan development and in educating recovery team members, as well as distributing plan information and components throughout all company sectors and sites. Central maintenance tables allow for simple updating of plans.

### **Dedicated Staff who are Experts in Delivering Enterprise Solutions**

BPSI cares about the full product implementation life cycle. We will be with you every step of the way. There are no off-site training classes for staff to attend. All training is done at your site, with your data, or through the convenience of live on-line training sessions. The two days of free off-site training offered by competitors is often more expensive and less effective than BPSI's on-site training.



**Trusted**  
Business Continuity Management Software  
to Manage Today's Business Risks

### **Flexibility and Connectivity**

Because Business Protector™ was designed using established technologies; it will easily integrate with, or take advantage of, existing data sources and external documents.

Business Protector™ tools can effortlessly include and manage external documents such as Organization Charts, Flow Charts and other complex procedures within specific plans or corporate libraries.

Our flexible architecture allows our clients to personalize the software to meet their unique corporate objectives. If the business goes through reorganization, the Business Protector™ application is designed to bend with the corporate direction. Our competitors envy this flexible approach.

Business Protection Systems International, Inc. ©  
United States ● United Kingdom  
[www.businessprotection.com](http://www.businessprotection.com) ● [info@businessprotection.com](mailto:info@businessprotection.com)

## BUSINESS PROTECTOR ENTERPRISE SOLUTIONS

BPSI recognizes that even the most sophisticated company requires a Business Continuity Management solution that is easy to learn and use. Making the Business Continuity Management process as simple as possible is our prime objective for every client. Our technology allows us to develop truly scalable enterprise-ready Business Continuity Plan creation, management and oversight tools with effective administrative and access controls, and reporting form configurations that meet the specific needs of clients of the most demanding clients.

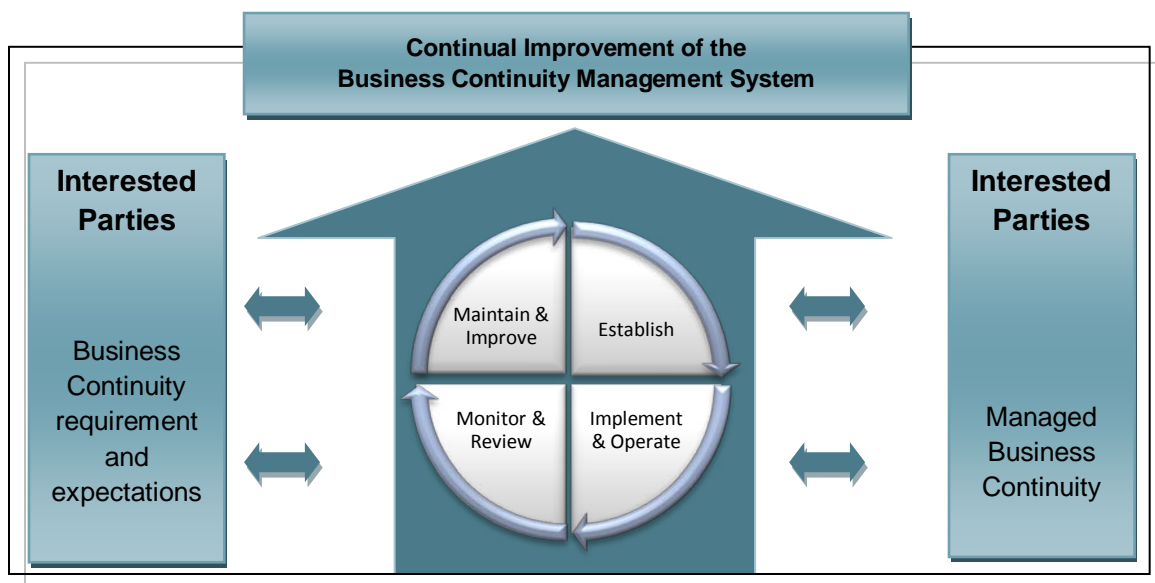
No corporate environment is too big or too complex for use of our Business Protector™ software tools. Write plans for dozens of divisions and departments. Have several hundred concurrent users doing plan maintenance and other tasks. Control access to match company policies and regulatory requirements. Attach and display Word, Excel and Visio documents. Customize the database to meet business needs. No task is too great a challenge for our Business Protector™ tools. And best of all - we teach our clients how to perform these tasks and more, easily and cost effectively.

### Technology

Our web-based Business Protector Gateway™ planning tool was built from the ground up, using the latest web technology. We did not “bolt” a browser front end to an existing product to create a “web enabled” planning tool. From a technology resource standpoint, Business Protector™ has higher levels of performance than its competitors, and does not require a huge investment in hardware. The system is able to perform extremely efficiently for many users without draining the resources of the hardware platform (or the database administrators!).

### Pricing

From a pricing standpoint, BPSI is able to provide a FULLY customizable portal for about 25% less than its competitors structured inflexible software offerings.



\*As seen within BS25999, the BCMS provides a common framework, based on internationally accepted best practices, for implementing and managing business continuity.

Business Protection Systems International, Inc. ©  
United States ● United Kingdom  
[www.businessprotection.com](http://www.businessprotection.com) ● [info@businessprotection.com](mailto:info@businessprotection.com)

# BUSINESS PROTECTOR

## SMALL AND MEDIUM SIZE SOLUTIONS

The scalable Business Protector™ Web based business continuity tools have been designed to meet the needs of every company size, budget and continuity planning experience.

BPSI is recognized as the business continuity technology source that provides small companies and business continuity managers of large organizations alike with an easy to use yet comprehensive business continuity management approach.

Our solutions are scalable and can be purchased as a service (SaaS) to allow clients to control costs. Through use of our single concurrent administrative user licenses with unlimited “read-only” account options, even the smallest companies are able to develop and manage a comprehensive business continuity management program.



Whether the planning decision is a response to a regulatory directive, Board of Directors' mandate, contractual requirement or a compliance program, our planning tools are up to the challenge from the moment of delivery to the completion of the process and are benchmarked against best practices and regulatory requirements (such as BS25999 and NDSA rule 3500).

The same Business Protector product enables a single user to rapidly develop a contingency plan for a single location, IT department or a complex multi-business unit company. Built-in access controls support and solidify the internal controls system.

Attach important corporate directives, policies and flow charts for easy on-line reference and improved governance.

Industry Best Practice or Company specific plans, BIA's and reports rapidly produced in document, PDF, or on-line formats.

Risk Management and Intelligent two-way Automated Notification modules provide our clients with an unparalleled enterprise-wide business continuity management program.

Business Protection Systems International, Inc. ©  
United States ● United Kingdom  
[www.businessprotection.com](http://www.businessprotection.com) ● [info@businessprotection.com](mailto:info@businessprotection.com)

## Our Solution Partners

### Scalable Integrated Business Continuity/Risk Management Tools

As BPSI clients' business continuity/risk management program matures, they now have an unmatched, integrated suite of tools for business continuity management, intelligent notification and situation management. Every BPSI client has access to the technology needed to enhance its enterprise risk management capabilities, leading to more effective governance, improved information assurance and increased enterprise value.



- **Operational Risk Management**  
BPSI provides an integrated and structured Enterprise Risk Management program via Enterprise Risk Assessor (ERA), from our partners at Methodware.
- **Automated Notification**  
A secure enterprise ready, role-based two-way intelligent notification platform designed to integrate and leverage the data collected and/or residing within Business Protector. The solution will be capable of delivering notifications to every division in the organization, efficiently, cost effectively and securely -- Powered by MIR3.
- **Situational Awareness and Incident Management**  
NC4 solutions add robust incident awareness and management capabilities to Business Protector™. NC4, a Global leader in Situational Readiness solutions, offers situation response and secure communications collaboration solutions to improve awareness, prevention, protection, response and recovery.

<p>• Methodware was established in Wellington, New Zealand in 1993 and is a leading developer of GRC (Governance, Risk &amp; Compliance) software. Methodware software is available in English and Spanish and is currently in use in over 1700 companies in 80 countries.</p> <p><b>ABOUT METHODWARE</b></p> 	<p>• MIR3 provides automated Intelligent Notification (IN) solutions for global and enterprise-wide communications and business continuity. MIR3's products are built on a geo-dispersed, scalable telephony and application server platform that directs the global dissemination of time-urgent information to and from any communications device across any communication medium.</p> <p><b>ABOUT MIR3</b></p> 	<p>• NC4 solutions add robust incident awareness and management capabilities to Business Protector™. NC4, a Global leader in Situational Readiness solutions, offers situation response and secure communications collaboration solutions to improve awareness, prevention, protection, response and recovery.</p> <p><b>ABOUT NC4</b></p> 
---	--	--

Business Protection Systems International, Inc. ©  
United States ● United Kingdom  
[www.businessprotection.com](http://www.businessprotection.com) ● [info@businessprotection.com](mailto:info@businessprotection.com)

# Ideal Software for Corporate Risk Mitigation

## Focused Use in Corporate Compliance and Risk Management Programs

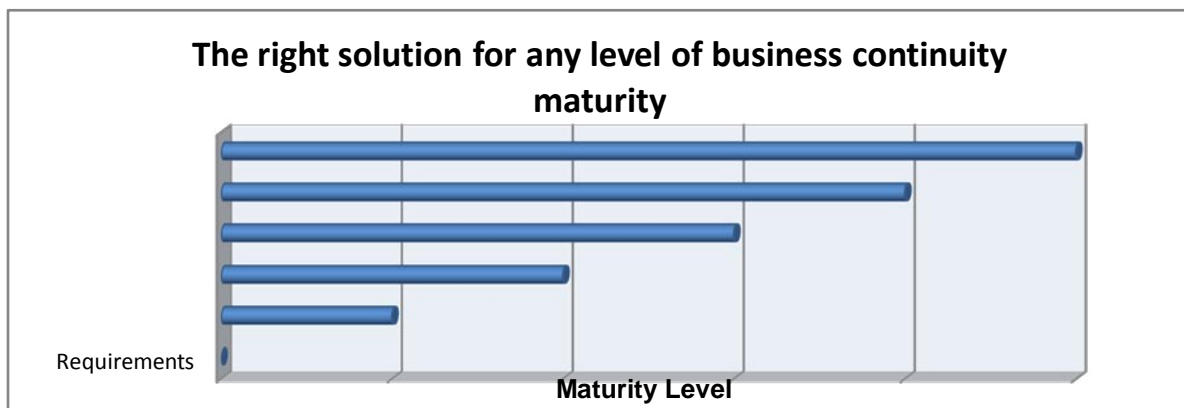
Our Business Protector™ products are perfect for deployment in developing contingency plans for IT departments, data centers, manufacturing operations and stand-alone business units. Financial, strategic and operational risks that pose business continuity threats can be mitigated through the use of our Business Protector™ products. There is no special training required either. BPSI is ready to function as a governance resource as soon as it is installed. As the products methodologies can be completely modified the solution will be configured to meet the specific objectives of our clients.



In summary, following the standards outlined in BS25999, BPSI provides a common framework, based on internationally accepted best practices for implementing and managing business continuity.

## Business Continuity Planning Maturity Model

The business continuity professionals at BPSI have developed strategies that allow clients to arrive at exactly the right level of functionality needed to manage and grow their business continuity program. This process is conducted by first looking at the maturity of the business continuity program, and then simply turning on or turning off certain functionality to meet the specific program objectives.



Business Protector allows clients to add and remove functionality as their business continuity program expands. *These capabilities reduce the learning curve and control costs.*

Business Protection Systems International, Inc. ©  
United States ● United Kingdom  
[www.businessprotection.com](http://www.businessprotection.com) ● [info@businessprotection.com](mailto:info@businessprotection.com)

## Business Protector Gateway's Expanding Internal Control Capabilities

### Information Assurance Enhancements and Best Practices

Sarbanes Oxley ("SOX") has led many companies to significantly increase their investments in information systems and internal controls. This has resulted in heightened awareness of how dependent businesses are on information and the need to maintain its availability and to secure it from unauthorized access from sources within and outside the entity. Many companies have realized that effective information security must be part of an enterprise risk management program that is not limited to SOX compliance boundaries.

Private and non-profit companies responding to federal and state privacy and security mandates have also increased their investments in information systems and face the same issues as their public company counterparts in protecting their information assets. Many have

responded with enterprise-wide risk management programs to meet their needs.

To assist our client's efforts in improving their information security, BPSI has introduced a new tracking and auditing tool that can be queried to report changes to any information in a Business Protector database for any period selected; providing built-in ad-hoc enterprise-wide change management oversight of personnel assets, information access and security controls and business processes.

Internal or outside audit, our security compliance resources are now equipped with a reporting tool that accurately and continuously monitor adherence to established policies and procedures for information assurance and internal controls. The tracking tool is available to every BPSI client as an enhancement to the Business Protector™ application.



Business Protection Systems International, Inc. ©  
United States ● United Kingdom  
[www.businessprotection.com](http://www.businessprotection.com) ● [info@businessprotection.com](mailto:info@businessprotection.com)